



Gabriel Reynoso

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SYSTEMS, BY DESIGN.

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Gabriel Reynoso builds the operating systems behind what businesses **become**.

Based in Orlando, Florida, he operates as Principal of Crown Digital Consulting and architect of Opportuna Cloud, a sovereign AI infrastructure layer for regulated industries. His current work is production-grade: a fleet of specialized AI agents running around the clock on dedicated hardware, secured by zero-trust networking and multi-LLM routing across leading models, payment-enabled via the x402 protocol for machine-to-machine transactions in USDC. The security posture is verified. The stack is documented to runbook depth and owned outright by the client when the engagement ends.

The career that produced this did not begin with AI. It began in New York City, where Gabriel was teaching inner-city youth by day and producing events at night as founder of Linx Entertainment, balancing college at New York University with both simultaneously. He is bilingual, English and Spanish, and grew up in a community where access to technology and financial education were not givens. The mission that has run underneath thirty years of work has been consistent: use what he knows to build things that generate durable value, for clients, for communities, across generations.

After graduating from NYU's School of Professional Studies with a 3.81 GPA in Communication Technologies, he founded Dynamic Linx, a technology training and consulting company that generated \$1M in Year 1. He personally trained 10,000+ of the 30,000+ students the company trained before it was sold to a competitor. The highly segmented email database he built at Linx Entertainment, 500,000+ subscribers developed before audience data monetization was an industry discipline, sold as a standalone data asset. These were not accidents. They were the product of building infrastructure other people overlooked.

The industries that followed produced a record that is easier to read as a list of outcomes than a resume. At 1199 SEIU, research originally developed as an NYU thesis was cited in collective bargaining agreements and shaped Training and Upgrading Fund allocations for healthcare workers facing technological displacement. In Trinidad, he implemented maritime technology systems and helped reposition a traditional oil and gas company toward renewable energy. At The Nature Conservancy, he raised \$1.6M in a single year-end giving campaign and personally raised \$200K+ through customized digital outreach while leading teams of up to 30. At EcoSun Homes, 250+ net-zero homes were closed, \$30M+ in sustainable home sales were generated, and the team received the 2019 ENERGY STAR Market Leader Award from the U.S. EPA.

Co-founding MedMatch Network with neurosurgeon Dr. Amos Dare brought the healthcare thread forward: a HIPAA-compliant AI physician referral platform built from the ground up, scaled to 19,900+ providers across 5,200+ practices nationwide, with AI-powered appointment scheduling, insurance pre-qualification, and secure EHR exchange embedded in the architecture. 4+ years as Fractional COO at Abrahamsen Financial Group, a boutique wealth management, retirement, and legacy-planning practice, added compliance-aware process design, AI-powered client communication workflows, and a webinar lead funnel system that became a validated, revenue-generating service model.

Each chapter added a domain. The current chapter combines all of them.

Opportuna Cloud is what happens when thirty years of operational depth, cross-industry pattern recognition, and production systems experience meet the x402 machine economy. Six infrastructure primitives: model routing, on-chain agent payments, agent-callable interfaces, private inference, an agent runtime, and a governance engine. A live fleet of specialized AI agents. One principal who has been building systems that outlast the organizations they serve since 1998.

Gabriel is available for AI systems architecture engagements, fractional executive partnerships, and investment conversations through **Crown Digital Consulting**.